



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: November 11, 2021

Re: Fine Arts Supplies and Equipment (Music, Dance, Theatre, and Visual Arts)
Annual Contract #22-01-4500RFP

The following proposals were received and opened at 3:00 p.m., Wednesday, October 19, 2021, as advertised and specified in documents concerning **Annual Contract #22-01-4500RFP Fine Arts Supplies and Equipment (Music, Dance, Theatre, and Visual Arts)**. The proposals received are located on pages 3-9.

Award contracts to each of the suppliers listed at the discount noted.

Recommendation: 99 Violin Shop (Vio Strings, Inc.)
A V Pro, Inc.
Adorama, Inc.
AMC Music, LLC
Band Shoppe (Pearison, Inc.)
Barbizon Light of The Rockies
Blick Art Materials (Blick Art Materials, LLC)
Bocal Majority Bassoon Camp, LLC
Carolyn Nussbaum Music Company (Carolyn Nussbaum)
Ceramic Store of Houston
Custom Design
dxdt Music Products (Christopher Hekimian)
Field and Floor FX (Graphcom, Inc.)
Fishburn Violin Shop
FJM, Inc.
Flash Visual Media (Bluestem Integrated, LLC)
Fleming Instrument Repair (ERFleming Enterprises, Inc.)
Ford Audio Video
Fort Bend Music Center (Cochran & Floyd Ent., Inc.)
Freestyle Photographic Supplies (Freestyle Sales Company)
getpoms.com
H&H Music (Universal Melody Services, LLC)
J.W. Pepper & Son, Inc.
JLC Music Pub
KD Music & Arts, LLC
La Hacienda Musica
Lakeshore Learning Materials (Lakeshore Equipment Company)
Leapin

Lisle Violin Shop
Lone Star Percussion (ZNK Partners, LLC)
Luck's Music Library
Mainstage Theatrical Supply, Inc.
McCormick's Group, LLC
Melhart Music Center
Michaels Stores, Inc. & Subs
Music & Arts Center (Guitar Center)
Music in Motion, Inc.
National Stage Equipment Company
Norcostco, Inc.
Pender's Music Company (Betroid Enterprises, Inc.)
Performing Arts Supply Co., Inc.
Peripole-Bergerault, Inc.
Reynolds Uniforms (Rebecca K. Reynolds)
Rhythm Band Instruments
Romeo Music
Rose Brand (Rose Brand Wipers, Inc.)
School Specialty
SoundTree (KORG U.S.A., Inc.)
Southeastern Performance Apparel (Southeastern Career Apparel)
StageAgent.com (Estage Enterprises, Inc.)
Steinway Piano Gallery Houston (The Clavier Group, Inc.)
Steve Weiss Music, Inc.
Sweet Pipes (BRBM Publishing, LLC, dba, Sweet Pipes)
Taylor Music, Inc.
Team Go Figure (Single Piece Apparel)
Terra Nova Violins, LLC
Texas Art Supply Company
The Tuba Exchange, Inc.
Theatrefolk Ltd.
Washington Music Center (Washington Music Sales Center, Inc.)
Wenger Corporation
West Music Company
Woodwind & Brasswind, Inc.
YouthPLAYS

Funding: Activity Funds, Bond Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$300,000.00

Contract Term: January 1, 2022 - December 31, 2022

Renewal: 2 years

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Line 1 Distributors with a variety of products from a variety of manufacturers, or suppliers with a variety of products from their represented Distributor.

Line 2 Minimum percentage discount off catalog/price list for Musical Equipment

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
99 Violin Shop (VIO Strings, Inc.)	10.0%
A V Pro, Inc.	0.0%
Adorama, Inc.	5.0%
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Bocal Majority Bassoon Camp, LLC	0.0%
Carolyn Nussbaum Music Company (Carolyn Nussbaum)	15.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
Fishburn Violin Shop	10.0%
Flash Visual Media (Bluestem Integrated, LLC)	0.0%
Fleming Instrument Repair (ERFleming Enterprises, Inc.)	10.0%
Fort Bend Music Center (Cochran & Floyd Ent., Inc.)	20.0%
H&H Music (Universal Melody Services, LLC)	0.0%
J.W. Pepper & Son, Inc.	0.0%
JLC Music Pub	0.0%
KD Music & Arts, LLC	15.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
Lisle Violin Shop	0.0%
Lone Star Percussion (ZNK Partners, LLC)	0.0%
Melhart Music Center	25.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
Peripole-Bergerault, Inc.	5.0%
Rhythm Band Instruments	10.0%
Romeo Music	5.0%
School Specialty	14.0%
SoundTree (KORG U.S.A., Inc.)	0.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	10.0%
Steve Weiss Music, Inc.	0.0%
Sweet Pipes (BRBM Publishing, LLC, dba Sweet Pipes)	0.0%
Taylor Music, Inc.	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Terra Nova Violins, LLC	10.0%
Texas Art Supply Company	0.0%
The Tuba Exchange, Inc.	0.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
Wenger Corporation	5.0%
West Music Company	10.0%
Woodwind & Brasswind, Inc.	3.0%

Line 3 Minimum percentage discount off catalog/price list for Musical Supplies

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
99 Violin Shop (Vio Strings, Inc.)	10.0%
A V Pro, Inc.	0.0%
Adorama, Inc.	5.0%
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Bocal Majority Bassoon Camp, LLC	0.0%
Carolyn Nussbaum Music Company (Carolyn Nussbaum)	15.0%
dxdt Music Products (Christopher Hekimian)	5.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
Fishburn Violin Shop	10.0%
Flash Visual Media (Bluestem Integrated, LLC)	0.0%
Fleming Instrument Repair (ERFleming Enterprises, Inc.)	10.0%
Fort Bend Music Center (Cochran & Floyd Ent., Inc.)	10.0%

Line 3 Minimum percentage discount off catalog/price list for Musical Supplies (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
H&H Music (Universal Melody Services, LLC)	0.0%
J.W. Pepper & Son, Inc.	0.0%
JLC Music Pub	0.0%
KD Music & Arts, LLC	15.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
Lisle Violin Shop	0.0%
Lone Star Percussion (ZNK Partners, LLC)	0.0%
McCormick's Group, LLC	0.0%
Melhart Music Center	25.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
Pender's Music Company (Betrol Enterprises, Inc.)	0.0%
Peripole-Bergerault, Inc.	5.0%
Rhythm Band Instruments	10.0%
Romeo Music	5.0%
School Specialty	35.0%
SoundTree (KORG U.S.A., Inc.)	0.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%
Steve Weiss Music, Inc.	0.0%
Sweet Pipes (BRBM Publishing, LLC, dba Sweet Pipes)	0.0%
Taylor Music, Inc.	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Terra Nova Violins, LLC	10.0%
Texas Art Supply Company	0.0%
The Tuba Exchange, Inc.	0.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
Wenger Corporation	5.0%
West Music Company	10.0%
Woodwind & Brasswind, Inc.	3.0%

Line 4 Minimum percentage discount off catalog/price list for Sheet Music

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
99 Violin Shop (Vio Strings, Inc.)	15.0%
AMC Music, LLC	10.0%
Band Shoppe (Pearison, Inc.)	0.0%
Bocal Majority Bassoon Camp, LLC	0.0%
Carolyn Nussbaum Music Company (Carolyn Nussbaum)	15.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
Fishburn Violin Shop	0.0%
H&H Music (Universal Melody Services, LLC)	0.0%
J.W. Pepper & Son, Inc.	0.0%
JLC Music Pub	0.0%
KD Music & Arts, LLC	15.0%
La Hacienda Musica	5.0%
Lisle Violin Shop	0.0%
Lone Star Percussion (ZNK Partners, LLC)	0.0%
Luck's Music Library	10.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
Pender's Music Company (Betrol Enterprises, Inc.)	0.0%
Rhythm Band Instruments	10.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%

Line 4 Minimum percentage discount off catalog/price list for Sheet Music (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Steve Weiss Music, Inc.	0.0%
Sweet Pipes (BRBM Publishing, LLC, dba Sweet Pipes)	0.0%
Terra Nova Violins, LLC	10.0%
Texas Art Supply Company	0.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
West Music Company	10.0%
Woodwind & Brasswind, Inc.	10.0%
YouthPLAYS	0.0%

Line 5 Minimum percentage discount off catalog/price list for All other Musical Products

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
99 Violin Shop (Vio Strings, Inc.)	10.0%
A V Pro, Inc.	0.0%
Adorama, Inc.	5.0%
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Bocal Majority Bassoon Camp, LLC	0.0%
Carolyn Nussbaum Music Company (Carolyn Nussbaum)	15.0%
dxdt Music Products (Christopher Hekimian)	5.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
Fishburn Violin Shop	10.0%
FJM, Inc.	0.0%
Flash Visual Media (Bluestem Integrated, LLC)	0.0%
Fleming Instrument Repair (ERFleming Enterprises, Inc.)	10.0%
Fort Bend Music Center (Cochran & Floyd Ent., Inc.)	10.0%
H&H Music (Universal Melody Services, LLC)	0.0%
J.W. Pepper & Son, Inc.	0.0%
JLC Music Pub	0.0%
KD Music & Arts, LLC	15.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
Lisle Violin Shop	0.0%
Lone Star Percussion (ZNK Partners, LLC)	0.0%
Luck's Music Library	10.0%
McCormick's Group, LLC	0.0%
Melhart Music Center	25.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
Pender's Music Company (Betrol Enterprises, Inc.)	0.0%
Peripole-Bergerault, Inc.	5.0%
Rhythm Band Instruments	10.0%
Romeo Music	5.0%
School Specialty	14.0%
SoundTree (KORG U.S.A., Inc.)	0.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%
Steve Weiss Music, Inc.	0.0%
Sweet Pipes (BRBM Publishing, LLC, dba Sweet Pipes)	0.0%
Taylor Music, Inc.	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Terra Nova Violins, LLC	10.0%
Texas Art Supply Company	0.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
Wenger Corporation	5.0%
West Music Company	10.0%
Woodwind & Brasswind, Inc.	3.0%
YouthPLAYS	0.0%

Line 6 Minimum percentage discount off catalog/price list for Visual Arts Equipment

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A V Pro, Inc.	0.0%
Adorama, Inc.	5.0%
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Barbizon Light of The Rockies	0.0%
Blick Art Materials (Blick Art Materials, LLC)	20.0%
Ceramic Store of Houston	5.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
FJM, Inc.	0.0%
Ford Audio Video	10.0%
Freestyle Photographic Supplies (Freestyle Sales Company)	0.0%
JLC Music Pub	0.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
McCormick's Group, LLC	0.0%
Michaels Stores, Inc. & Subs	5.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
Reynolds Uniforms (Rebecca K. Reynolds)	0.0%
Rhythm Band Instruments	10.0%
Romeo Music	5.0%
Rose Brand (Rose Brand Wipers, Inc.)	0.0%
School Specialty	14.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Texas Art Supply Company	10.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
Woodwind & Brasswind, Inc.	3.0%

Line 7 Minimum percentage discount off catalog/price list for Visual Arts Supplies

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A V Pro, Inc.	0.0%
Adorama, Inc.	5.0%
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Barbizon Light of The Rockies	0.0%
Blick Art Materials (Blick Art Materials, LLC)	20.0%
Ceramic Store of Houston	5.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
FJM, Inc.	0.0%
Ford Audio Video	10.0%
Freestyle Photographic Supplies (Freestyle Sales Company)	0.0%
JLC Music Pub	0.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
McCormick's Group, LLC	0.0%
Michaels Stores, Inc. & Subs	5.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
Rhythm Band Instruments	10.0%
Romeo Music	5.0%
Rose Brand (Rose Brand Wipers, Inc.)	0.0%
School Specialty	35.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Texas Art Supply Company	10.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
Woodwind & Brasswind, Inc.	3.0%

Line 8 Minimum percentage discount off catalog/price list for All other Visual Arts Products

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A V Pro, Inc.	0.0%
Adorama, Inc.	5.0%
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Barbizon Light of The Rockies	0.0%
Blick Art Materials (Blick Art Materials, LLC)	20.0%
Ceramic Store of Houston	5.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
FJM, Inc.	0.0%
Ford Audio Video	10.0%
Freestyle Photographic Supplies (Freestyle Sales Company)	0.0%
getpoms.com	0.0%
JLC Music Pub	0.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
McCormick's Group, LLC	0.0%
Michaels Stores, Inc. & Subs	5.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
Reynolds Uniforms (Rebecca K. Reynolds)	0.0%
Rhythm Band Instruments	10.0%
Romeo Music	5.0%
Rose Brand (Rose Brand Wipers, Inc.)	0.0%
School Specialty	35.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Texas Art Supply Company	10.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
Woodwind & Brasswind, Inc.	3.0%

Line 9 Minimum percentage discount off catalog/price list for Theatre Supplies

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A V Pro, Inc.	0.0%
Adorama, Inc.	5.0%
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Barbizon Light of The Rockies	0.0%
Blick Art Materials (Blick Art Materials, LLC)	20.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
Ford Audio Video	10.0%
getpoms.com	0.0%
J.W. Pepper & Son, Inc.	0.0%
JLC Music Pub	0.0%
Mainstage Theatrical Supply, Inc.	25.0%
McCormick's Group, LLC.	0.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
National Stage Equipment Company	3.0%
Norcostco, Inc.	0.0%
Performing Arts Supply Co., Inc.	0.0%
Rhythm Band Instruments	10.0%
Romeo Music	5.0%
Rose Brand (Rose Brand Wipers, Inc.)	0.0%
School Specialty	35.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Texas Art Supply Company	0.0%

Line 9 Minimum percentage discount off catalog/price list for Theatre Supplies (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Theatrefolk Ltd.	0.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
Wenger Corporation	5.0%
Woodwind & Brasswind, Inc.	3.0%
YouthPLAYS	0.0%

Line 10 Minimum percentage discount off catalog/price list for All other Theatre Products

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A V Pro, Inc.	0.0%
Adorama, Inc.	5.0%
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Barbizon Light of The Rockies	0.0%
Blick Art Materials (Blick Art Materials, LLC)	20.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
Ford Audio Video	10.0%
getpoms.com	0.0%
J.W. Pepper & Son, Inc.	0.0%
JLC Music Pub	0.0%
Mainstage Theatrical Supply, Inc.	5.0%
McCormick's Group, LLC	0.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
National Stage Equipment Company	3.0%
Norcostco, Inc.	0.0%
Performing Arts Supply Co., Inc.	0.0%
Rhythm Band Instruments	10.0%
Romeo Music	5.0%
Rose Brand (Rose Brand Wipers, Inc.)	0.0%
School Specialty	35.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	10.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Texas Art Supply Company	0.0%
Theatrefolk Ltd.	0.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
Wenger Corporation	5.0%
Woodwind & Brasswind, Inc.	3.0%
YouthPLAYS	0.0%

Line 11 Minimum percentage discount off catalog/price list for Costumes and Uniforms

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Custom Design	0.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
FJM, Inc.	0.0%
getpoms.com	0.0%
JLC Music Pub	0.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
Leapin	0.0%
McCormick's Group, LLC	0.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
Norcostco, Inc.	0.0%
Performing Arts Supply Co., Inc.	0.0%
Reynolds Uniforms (Rebecca K. Reynolds)	0.0%
Rhythm Band Instruments	10.0%

Line 11 Minimum percentage discount off catalog/price list for Costumes and Uniforms (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
School Specialty	35.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Texas Art Supply Company	0.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%

Line 12 Minimum percentage discount off catalog/price list for All other miscellaneous catalog items not previously mentioned

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
99 Violin Shop (Vio Strings, Inc.)	10.0%
A V Pro, Inc.	0.0%
Adorama, Inc.	5.0%
AMC Music, LLC	0.0%
Band Shoppe (Pearison, Inc.)	0.0%
Barbizon Light of The Rockies	0.0%
Blick Art Materials (Blick Art Materials, LLC)	20.0%
Carolyn Nussbaum Music Company (Carolyn Nussbaum)	15.0%
Ceramic Store of Houston	5.0%
Field and Floor FX (Graphcom, Inc.)	0.0%
Fishburn Violin Shop	10.0%
FJM, Inc.	0.0%
Flash Visual Media (Bluestem Integrated, LLC)	0.0%
Fleming Instrument Repair (ERFleming Enterprises, Inc.)	10.0%
Ford Audio Video	10.0%
getpoms.com	0.0%
H&H Music (Universal Melody Services, LLC)	0.0%
J.W. Pepper & Son, Inc.	0.0%
JLC Music Pub	0.0%
KD Music & Arts, LLC	10.0%
Lakeshore Learning Materials (Lakeshore Equipment Company)	5.0%
Leapin	0.0%
Lone Star Percussion (ZNK Partners, LLC)	0.0%
Mainstage Theatrical Supply, Inc.	25.0%
McCormick's Group, LLC	0.0%
Melhart Music Center	25.0%
Michaels Stores, Inc. & Subs	5.0%
Music & Arts Center (Guitar Center)	0.0%
Music in Motion, Inc.	6.0%
Norcostco, Inc.	0.0%
Performing Arts Supply Co., Inc.	0.0%
Peripole-Bergerault, Inc.	5.0%
Reynolds Uniforms (Rebecca K. Reynolds)	0.0%
Rhythm Band Instruments	10.0%
Romeo Music	5.0%
Rose Brand (Rose Brand Wipers, Inc.)	0.0%
School Specialty	14.0%
Southeastern Performance Apparel (Southeastern Career Apparel)	0.0%
StageAgent.com (Estage Enterprises, Inc.)	0.0%
Steinway Piano Gallery Houston (The Clavier Group, Inc.)	0.0%
Steve Weiss Music, Inc.	0.0%
Taylor Music, Inc.	0.0%
Team Go Figure (Single Piece Apparel)	0.0%
Texas Art Supply Company	0.0%
Theatrefolk Ltd.	0.0%
Washington Music Center (Washington Music Sales Center, Inc.)	0.0%
Wenger Corporation	5.0%
West Music Company	10.0%
Woodwind & Brasswind, Inc.	3.0%
YouthPLAYS	0.0%